

Articulation Agreement
Between
Wayne State University & Jackson College
Linking Jackson's
Associate in Applied Science, Business Administration

With Wayne State University
Mike Ilitch School of Business
Bachelor of Arts or Bachelor of Science in Business Administration in Accounting, Finance, Global
Supply Chain Management, Information Systems Management, Management, or Marketing

This agreement made this 1st day of October, 2017 is by and between Wayne State University (*WSU*) and Jackson College.

Wayne State University and Jackson College wish and intend by this Agreement to set forth the terms and conditions of engaging in an educational program, to facilitate the transfer of students who earn an Associate in Applied Science in Business Administration from Jackson College to complete a Bachelor of Science in Business Administration (BSBA) or Bachelor of Arts in Business Administration (BABA) from Wayne State University, Mike Ilitch School of Business.

Article I
Agreement on Program Integrity

WSU and *Jackson College* will maintain the integrity of their separate programs and enter into this agreement as equal and cooperating partner institutions.

Article II
Agreement on Principle

This agreement between *WSU* and *Jackson College* is intended to provide a smooth and seamless curriculum transition for Jackson students that transfer to Wayne State to earn a bachelor degree from the Mike Ilitch School of Business. The agreement is designed for students who follow a prescribed plan of study leading to the Associate in Applied Science in Business Administration. The credits transferred from the Associate in Applied Science in Business Administration, as outlined in the appendices to this document, will be included in the total credit hours required for the Wayne State University baccalaureate degree. All other standard admission, curriculum, and graduation requirements of *Jackson College* and *WSU* must also be met.

Article III
Agreement of Program Articulation

Jackson College and *WSU* agree that any student, who has earned the aforementioned Associate in Applied Science in Business Administration, may transfer the credits from their program to the Mike Ilitch School of Business at Wayne State University toward the BSBA or BABA, as outlined in the attached appendices.

This agreement specifically allows the transfer of up to eighty-two (82) credits from *Jackson College* to *WSU*. This is beyond the currently stipulated sixty-four (64) credits, and was approved by the *WSU* Board of Governors. The purpose of allowing *Jackson* students to transfer additional credits is to enable them to complete the BABA/BSBA program at the *WSU* Main Campus and/or the Schoolcraft Center Campus.

The Bachelor's degree requirements for students who follow this articulation agreement are outlined in Attachment A.

Article IV Agreement on Student Support

WSU and *Jackson College* agree to track the progress and success of articulation participants. Responsibility for this tracking rests with the Mike Ilitch School of Business, Office of Undergraduate Student Services. A mechanism will be developed to track and report on *Jackson* students' use of this Articulation.

Article V Agreement on Communication

Jackson College and *WSU* agree to cooperate in communication with each other and with common and respective publics concerning the established relationships between the two institutions. Communication will include the development of various kinds of publications to inform those who might benefit from the opportunities provided by this articulation agreement. The appropriate faculty and staff in both institutions will share the information in this agreement with interested and qualified students. Both institutions will provide academic advising to students and prospective students. Joint efforts in marketing the program and student recruiting will be pursued.

WSU and *Jackson College* further agree to communicate annually concerning curriculum changes that may affect the agreed upon program relationship. Responsibility for communication related to this agreement will rest with the individuals appointed under Article VI.

Article VI Agreement and Review Body Procedures

Each institution will appoint one or more faculty administrators to act as agents for the implementation of this agreement, and communicate changes to respective faculty members, advisors, and others to whom the information is pertinent. Responsibility for the oversight of this agreement rests with the Office of the Provost at *Jackson College* and with the Mike Ilitch School of Business at *WSU*.

**Article VII
Regarding Independent Relationship**

In the performance of their respective duties and obligations under this Agreement, each party is an independent contractor and neither is the agent, employee, or servant of the other, and each is responsible only for its own conduct. Each institution is solely responsible for the development and design of its own curriculum. Changes on the part of either party will/may necessitate review of this document.

**Article VIII
Agreement not to Discriminate**

Each party covenants and agrees that it does not discriminate on the basis of race, creed, color, age, sex, or national origin and it complies with the Americans with Disabilities Act of 1990, and that it does not discriminate on the basis of “physical or mental handicap” except where there exists a bona fide academic qualification.

Each party shall be separately responsible for compliance with all federal and state laws, including nondiscrimination laws and all applicable sections of the Michigan Handicapper’s Civil Rights Act. Illegal discrimination by either party may be considered a material breach of this Agreement.

**Article IX
Entire Agreement**

This Agreement constitutes the entire agreement between the parties, and all prior discussions, agreements, and understandings, whether verbal or in writing, are hereby merged into this Agreement.


Article X
Amendment/Modifications/or Terminations Provision

Jackson College and *WSU* agree to the terms of this Agreement. No amendment or modification to this Agreement, including any modification or amendment of this paragraph, shall be effective unless the same is in writing and signed by all parties or their Successors.

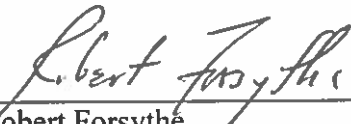
This cooperative arrangement will be in effect immediately upon signature and will be subject to review for continuance after a period of five (5) years. Renewal will be for five years unless either party notifies the other in writing by December 31 of the year preceding the last year of the agreement of their intention to renegotiate or of non-renewal of this agreement.

This Agreement is effective immediately upon approval by *WSU* and *Jackson College* and shall remain in effect unless terminated by either party providing six months advance written notice. In the event that this Agreement must be terminated, all students currently enrolled in the program shall be allowed to complete the program as described.

Signatories for Wayne State University:




Keith Whitfield, Ph.D.
Provost



Robert Forsythe
Dean, Mike Ilitch School of Business

Signatories for Jackson College:



Dr. Daniel Phelan, Ph.D.
President



Dr. Rebekah Woods, J.D., Ph.D.
Provost



Mr. Zakary McNitt
Registrar

Date: _____

Date: 12.28.17

In the time between the development of this agreement and the signing date, Dr. Rebekah Woods left her position at Jackson College. Dr. Kate Thirolf will be signing this agreement in the absence of a Chief Academic Officer/Provost.



Dr. Kate Thirolf, Ph.D.
Dean, Business/Technology & Human Services



Date

ARTICULATION GUIDE

Wayne State University - Bachelor of Science or Arts in Business Administration Jackson College – Business Administration Associate in Applied Science

Jackson College Degree Requirements

General Education (26 credits)	
ENG 131 Writing Experience I	3
COM 231 Communication Fundamentals	3
MAT 133 Intro to Probability & Statistics	4
Natural Science Elective (NSC 131 or GEL 109)	4
ECN 231 Macroeconomics	3
Humanities Elective (HUM 131 or MUS 131)	3
HIS 211 Minority Groups in America	3
SEM 140 Seminar in Life Pathways	3

Business Administration Related Requirements (10 credits)	
ACC 231 Principles of Accounting I	4
CIS 101 Intro to Computer Systems	3
ENG 232 Technical & Business Writing	3

Business Administration Core Requirements (12 credits)	
BUA 100 Contemporary Business	3
BUA 220 Principles of Management	3
BUA 230 Principles of Marketing	3
BUA 250 Business Law	3

Business Administration Electives (16 credits)	
BUA 120 Human Relations in Business	3
BUA 122 Successful Small Business	3
PSY 140 Intro to Psychology	4
BUA 130 Customer Service	3
BUA 121 Leadership	3

WSU Additional Major Requirements (10 credits)	
ACC 232 Principles of Accounting II	4
ECN 232 Microeconomics	3
ENG 132 Writing Experience II	3

Additional Requirements to Complete MTA (7 credits)*	
Natural Science Elective (NSC 131 or GEL 109)	4
Humanities Elective (HUM 131 or MUS 131)	3

Subtotal **81 credits**

MTA Satisfied:

*It is highly encouraged for students to complete the Michigan Transfer Agreement (MTA) as this will satisfy WSU General Education requirements.

Transfer to WSU as:

ENG 1020: Introductory College Writing	3
COM 2XXX: Oral Communication	3
STA 1020: Elective	4
BIO 1XXX or GEL 1XXX: Elective	4
ECO 2020: Principles of Macroeconomics	3
PHI 1XXX: Fulfills General Education	3
SOC 2600: Race and Racism in America	3
Does not transfer	0

ACC 3010: Introduction to Financial Accounting	4
CSC 1000: Elective	3
ENG 2XXX: Intermediate Composition	3

BA 1XXX: Elective	3
MGT 2530: Management of Organizational Behavior	3
MKT 2300: Marketing Management	3
BLW 2510: Business Law I	3

BA 1XXX: Elective	3
BA 1XXX: Elective	3
PSY 1020: Elements of Psychology	4
BA 1XXX: Elective	3
BA 1XXX: Elective	3

ACC 3020: Introduction to Managerial Accounting	4
ECO 2010: Principles of Macroeconomics	3
ENG 2XXX: Intermediate Composition	3

BIO 1XXX or GEL 1XXX: Elective	4
PHI 1XXX or MUH 1XXX Fulfills General Education	3

Subtotal **78 credits**

An additional 4 credit hours may be taken at Jackson College to transfer a maximum of 82 credits, provided they are transferable to Wayne State University (www.transfercredit.wayne.edu).

MTA is strongly recommend, it will satisfy remaining General Education requirements at Wayne State University.

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Wayne State University - Bachelor of Science or Arts in Business Administration Jackson College – Business Administration Associate in Applied Science

Total credits required for degree from JC	60
Additional Electives taken at JC	22
Additional credits required for WSU degree (taken at WSU)	40
BA or BS Degree Total	122

Additional credits may be taken at Jackson College up to a maximum of 82 credits, provided they are transferable to Wayne State University (www.transfercredit.wayne.edu).

Courses taken at WSU to fulfill WSU Bachelor in Business Administration degree requirements**:

BA 2300 Quant Methods I: Prob & Stat Infer	3
COM 3300 Business and Prof Presentations	3
BA 3400 Quant Methods II: Statistical Methods	3
FIN 3290 Business Finance	3
GSC 3600 Operations & Supply Chain Mgmt	3
ISM 3630 Business Information Systems	3
MGT 6890 Strategic Mgmt & Business Policy	3

Choose One Concentration for Major Requirements:

Accounting

ACC 5100 Intermediate Financial Accounting I	3
ACC 5110 Intermediate Financial Accounting II	3
ACC 5115 Intermediate Financial Accounting III	3
ACC 5130 Accounting Systems Design and Control	3
ACC 5160 Managerial Accounting	3
ACC 5170 Introduction to Taxation: Individuals	3

Finance

FIN 5000 Applied Financial Analysis	3
FIN 5215 Security Analysis and Portfolio Mgmt	3
FIN 5270 Advanced Business Finance	3
FIN 6996 Corporate Financial Strategies	3
FIN 5XXX Electives (2 from list)	6

Global Supply Chain Management

GSC 5600 Supply Chain and Distrib Strategy	3
GSC 5620 Global Supply Chain Management	3
GSC 5650 Strategic Procurement	3
GSC 5690 Principles of Quality Management	3
GSC 6997 Global Supply Chain Anal & Planning	3
GSC 5XXX Elective from list	3

Information Systems Management

ISM 5820 System Analysis and Design	3
ISM 5860 Data Communications and Networks	3
ISM 5992 Database Systems	3
ISM 5994 Software Tools for Bus Applications	3
ISM 6997 Information Systems Policy and Mgmt	3
ISM 5XXX Elective from list	3

Marketing – Advertising/Marketing

MKT 5410 Marketing Research and Analysis	3
MKT 5450 Consumer Behavior	3
MKT 5490 Principles of Advertising	3
MKT 6996 Strategic Marketing	3
MKT 5XXX Electives (2 from list)	6

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Marketing – Management

MKT 5410 Marketing Research and Analysis	3
MKT 5450 Consumer Behavior	3
MKT 6996 Strategic Marketing	3
MKT 5XXX Electives (3 from list)	9

Management

MGT 5530 Advanced Organizational Behavior	3
MGT 5700 Human Resource Management	3
MGT 6995 Seminar in Management	3
MGT 5XXX Electives (3 from list)	9

Additional credits needed for degree (all majors)	1
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Subtotal for WSU credits in the major credits	40
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**Assumes student is completing MTA agreement along with Associate in Business.